Mineral Water Export Guide to Japan

June, 2019
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Prepared for the Agricultural Trade Office
U.S. Embassy, Tokyo, Japan

Prepared by

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Introduction to this Guide

- The purpose of this Guide is to provide a representative example of regulatory procedures facing US products entering the Japanese market. This is not intended to be a do-it-yourself manual, but to inform you in your discussions with potential Japanese importers.
- Please note that these requirements may change without warning. If you have any questions, please feel free to contact the Agricultural Trade Office.
- The series covers a total of 24 products listed below.
- This report is #15 Mineral Water.

24 products covered in this series:

#1 Fresh fruits
#2 Frozen fruits/vegetables
#3 Processed fruit puree
#4 Condiments & sauces
#5 Cookies & chips
#6 Live seafood (e.g. shellfish, lobster, etc.)
#7 Soups
#8 Health bars
#9 Chocolates
#10 Breakfast Cereals
#11 Pet Food
#12 Frozen breads
#13 Fruit/vegetable juice
#14 Sugar/flavor added water
#15 Mineral water
#16 Ice Cream
#17 Wine
#18 Distilled spirits
#19 Cheese
#20 Dough Mixes
#21 Dried fruits
#22 Herbal teas
#23 Non-alcoholic beverage bases and syrups
#24 Frozen prepared foods

Disclaimer

- This Guide is for general information purposes only.
- While every effort has been taken to ensure accurate information at the time of publication, neither USDA nor Meros can accept liability for any content or information contained in any other website to which this guide refers.
- Any and all information is subject to change without notice.
- Legal or other professional advice should be sought for any specific matters of concern.
- All information must be re-confirmed with importers and competent authorities.
Step-by-step Checklist

A. Pre-Embarkation
- 1. Prepare an Ingredient List and a Manufacturing Process Flowchart
- 2. Confirm legal compliance with food standards and other regulations
- 3. Check the tariff classification and customs duty
- 4. Create a product label
- 5. Register trademarks and other intellectual property rights

B. Embarkation
- 6. Obtain a Certificate of Analysis
- 7. Clear export customs

C. Import Clearance
- 8. Clear food safety quarantine procedure
- 9. Clear import customs

*After Import Clearance
Food safety issues faced after import clearance
A. Pre-Embarkation

These steps will help confirm product eligibility for import into Japan and provide guidelines for preparing required documentation.
A. Pre-Embarkation Checklist

1. Prepare an **Ingredient List** and a **Manufacturing Process Flowchart**

2. Confirm **legal compliance with food standards** and other regulations

3. Check the **tariff classification** and customs duty

4. Create a **product label**

5. Register **trademarks** and other intellectual property rights
1 Prepare an Ingredient List and a Manufacturing Process Flowchart

Exporters will be required to provide a list of all ingredients, as well as a manufacturing process flowchart. Generally, potential importers will request this information early in the process of vetting new products for purchase in order to confirm whether the product can be imported as food.

This information will later be submitted to the quarantine station as a mandatory step in the import clearance process. Importers will often provide these documents to a Quarantine Station in advance in a process known as Prior Consultation (Refer to Step 2); as well as to a Customs office to get an Advance Ruling (Refer to Step 3).

**Steps to take:**
- **1-1 Prepare an Ingredient List**
  - All ingredients
  - Food additives, colors and flavors in detail
- **1-2 Prepare a Manufacturing Process Flowchart**
  - Manufacturing process in order
  - Details on heating and other sterilization methods

Sample documents are found on the next two pages.

**Whose responsibility is this?**
The manufacturer or exporter is responsible for creating these documents for the importer, who will submit them to a Quarantine Station.

**Timeframe / Cost:**
No fees required at submission or for Prior Consultation.

**Responsible government agency:**
- Ministry of Health, Labour, and Welfare (MHLW)

**Relevant laws/regulations:**
- The Food Sanitation Act / Ordinance for Enforcement of The Food Sanitation Act

**Best Practices**
- It is best to prepare these documents even before talking with importers.
- A non-disclosure agreement (NDA) can be signed by your importer or local partners before sharing these documents.

**Common Concerns**
- Many manufacturers are protective of their proprietary recipes and processes. However, inadequate information can result in rejection or significant delays at import clearance. Contact the ATO Tokyo if you have doubts about how to prepare these documents.

**Key Contacts**
- For further information, contact Agricultural Trade Office (ATO), Tokyo
  - E-mail: atotokyo@fas.usda.gov
  - Tel: (011-81-3) 3224-5115
  - Mon-Fri 8:30 AM -5:30 PM in Japan time
- 11 Quarantine Stations under MHLW located at major ports/airports offer Prior Consultation for importers (See Step 2).
- The Manufactured Imports and Investment Promotion Organization - MIPRO provides free phone consultation for both exporters and importers.
  - Tel (English and Japanese): (011-81-3) 3989-5151
  - Mon-Fri 10:30 AM - 4:30 PM in Japan time
Sample of an Ingredient List

The document can be prepared in English or Japanese on the Manufacturer’s or Importer’s letterhead. There is no required format, but should include the following:

- **All ingredients**, in descending order, by weight.
- If a processed product is used as an ingredient, a list of the ingredients in that processed product is also necessary.
- Include information on the following items, all of which are considered **food additives** in Japan (Refer to page 12):
  - **Synthetic additives**, **artificial colors**, **artificial flavors** – chemical names, international index number (for colors), CAS number (for flavors), chemical formulas (for others), the reason for use, share in weight or content in ppm (amount). Also confirm and note that it meets Japanese FSA standards;
  - **Natural food additives** – names, the reason for use, amount
  - **Natural colors and flavors** – name, description
  - **Post-harvest agrochemicals** – chemical names
- If an **extract** is used: extraction method, including whether organic solvent is used

<table>
<thead>
<tr>
<th>Product name</th>
<th>Manufacturer and facility name (official name, no abbreviations) and address (physical address, not P.O. box)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Share by weight is optional, except for synthetic additives. Share by weight is not mandatory for quarantine clearance. However, it may be required by the importer for customs clearance and for Advance Ruling in order to determine the tariff classification (See Step 3). You may be able to provide share by weight as a range (e.g. 40-45%).</td>
<td></td>
</tr>
<tr>
<td>Information related to <strong>allergens</strong> (mandatory for eggs, milk, wheat, buckwheat, peanut, shrimp and crab)</td>
<td></td>
</tr>
<tr>
<td>Date of document preparation, person responsible, title, company name, signature</td>
<td></td>
</tr>
</tbody>
</table>

**INGREDIENT LIST**

**Product:** XYZ Brand Natural Mineral Water 500ml  
**Manufacturer:** XYZ Foods Ltd.  
**Address:** 123 Woodland Avenue, City, State, ZIP, United States

**INGREDIENTS:**

<table>
<thead>
<tr>
<th>Water (mineral water)</th>
<th>Share</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>100%</td>
</tr>
</tbody>
</table>

**Signature:**  
Michael Williams  
Director, Manufacturing  
XYZ Foods Ltd.

Feb 7, 2019
The document can be prepared in English or Japanese. Use the Manufacturer’s or Importer’s letterhead. There is no required format, but should include the following:

- **Description of the entire manufacturing process** from raw materials to packaging.

- A manufacturing process description is mandatory, but can be written in a way that protects proprietary information.

- **Heating/cooling and other sterilization methods**
  - **Heating process:**
    - Heating method. (e.g., hot water, boil, steam, etc.)
    - Temperature & heating time.
    - Center temperature, if the product needs to meet specific conditions.
  - **Cooling after heating:**
    - Cooling methods (e.g., running water cooling, natural cooling)
    - Temperature and time
  - **Other sterilization process:**
    - For chemical sterilization: the name and amount of the agent used.
    - **Note:** Irradiation is banned except for preventing potato germination.

- **Product name**

- Manufacturer and facility name (official name, no abbreviations) and address (physical address, not P.O. box)

- **Including specific information about your quality control methods is recommended, since importers often ask exporters for additional details about this step.**

- **Date of document preparation, person responsible, title of the person, company name, signature**
Confirm Legal Compliance with Food Standards and Other Regulations

Japan’s Food Sanitation Act (FSA) establishes the sanitary standards for food products. Depending on the product category, you may need to check compliance with other related regulations.

*Compliance with food standards will be discussed in Step 8, in Food Safety Inspection at the Quarantine Station under MHLW.*

**Steps to take:**
- 2-1 Confirm legal compliance regarding **Soft Drink Standards**
- 2-2 Confirm legal compliance regarding **food additives**
- 2-3 Confirm legal compliance and risk regarding **contamination by harmful substances**
- 2-4 Confirm legal compliance regarding **manufacturing process and packaging**
- 2-5 Have your importer confirm legal compliance through Prior Consultation at the Quarantine Station that oversees the expected port of entry of your product.

**Whose responsibility is this?**
The importer is responsible, but the manufacturer/exporter should be familiar with these issues.

**Responsible government agency:**
- Quarantine Stations, Ministry of Health, Labour, and Welfare (MHLW)

**Relevant laws/regulations:**
- The Food Sanitation Act (FSA)
- Specifications and Standards for Foods, Food Additives, etc. Under the FSA

**Best Practices**
- Assess your product’s compliance with food standards before moving forward.
- Since the number of English-language documents are limited and the regulations can change, collaborate closely with an importer or a trusted advisor to ensure your product meets all standards.

**Key Contacts**
- **ATO Tokyo**
  E-mail: atotokyo@fas.usda.gov
- **11 Quarantine Stations** under MHLW offer Prior Consultation for importers (Japanese only). See Step 2-5
- MIPRO also provides free phone consultation.
Mineral water exported to Japan must meet the **Soft Drink Standards**, as outlined in the Product Specific Standards under The Food Sanitation Act (FSA). Check with your importer about the latest standards, since the standards for mineral water have been changing frequently.

Mineral water is categorized into two types according to the FSA: sterilized mineral waters and non-sterile mineral waters. Some examples of the standards that may be important for US suppliers include:

**General standards for mineral waters**
- The product shall not be turbid and shall not contain any sediment nor any solid foreign matter
- (For products in metal bottle) Tin must not exceed 150.0 ppm.
- E. Coli - no detection

**Specifics for sterilized mineral waters**
- Refer to A. Standards for Sterilized Mineral Waters on the next page.
- Sterilization methods include:
  - Heat sterilization: core temperature 85 degrees Celsius, 30 minutes or more or equivalent
  - Filter sterilization: Filter pore size 0.45 μm or less
  - Ozone sterilization: CT value (dissolved ozone (mg/L) x treatment time (min)) is 1.6 or more
  - UV sterilization: transmission of 90% or more, 26,000 μW · sec / cm² or more at a wavelength of 254 nm

**Specifics for non-sterile mineral waters**
- Refer to B. Standards for Non-sterile Mineral Waters on the next page.
- For products with carbon dioxide pressure inside the container of not more than 98 kPa at 20°C, Enterococci and Pseudomonas aeruginosa shall not be detected.
- Bacterial count of the finished product immediately after filling shall not be more than 20/ml.

*Note that these product-specific standards are always subject to inspection at quarantine stations.*

**Steps to Take:**
- 2-1 Check with the importer to confirm that your product meets the Soft Drink Standards.
## A. Standards for sterilized mineral waters

<table>
<thead>
<tr>
<th>Items</th>
<th>Maximum allowance level</th>
</tr>
</thead>
<tbody>
<tr>
<td>Antimony</td>
<td>0.005 mg/liter</td>
</tr>
<tr>
<td>Arsenic</td>
<td>0.01 mg/liter</td>
</tr>
<tr>
<td>Barium</td>
<td>1 mg/liter</td>
</tr>
<tr>
<td>Benzene</td>
<td>0.01 mg/liter</td>
</tr>
<tr>
<td>Boron</td>
<td>5 mg/liter</td>
</tr>
<tr>
<td>Bromate</td>
<td>0.01 mg/liter</td>
</tr>
<tr>
<td>Bromodichloromethane</td>
<td>0.03 mg/liter</td>
</tr>
<tr>
<td>Bromoform</td>
<td>0.09 mg/liter</td>
</tr>
<tr>
<td>Cadmium</td>
<td>0.003 mg/liter</td>
</tr>
<tr>
<td>Carbon tetrachloride</td>
<td>0.002 mg/liter</td>
</tr>
<tr>
<td>Chlorate</td>
<td>0.6 g/liter</td>
</tr>
<tr>
<td>Chlorine residue</td>
<td>3 mg/liter</td>
</tr>
<tr>
<td>Chlorite</td>
<td>0.6 mg/liter</td>
</tr>
<tr>
<td>Chloroform</td>
<td>0.06 mg/liter</td>
</tr>
<tr>
<td>Chromium (VI)</td>
<td>0.05 mg/liter</td>
</tr>
<tr>
<td>Copper</td>
<td>1 mg/liter</td>
</tr>
<tr>
<td>Cyanide (Cyanide ion and Cyanogen chloride)</td>
<td>0.01 mg/liter</td>
</tr>
<tr>
<td>Dibromochloromethane</td>
<td>0.1 mg/liter</td>
</tr>
<tr>
<td>Dichloroacetone nitrite</td>
<td>0.01 mg/liter</td>
</tr>
<tr>
<td>1,2-Dichlorethane</td>
<td>0.04 mg/liter</td>
</tr>
<tr>
<td>cis-1,2-Dichloroethylene and trans-1,2-Dichloroethylene (as the sum of cis and trans forms)</td>
<td>0.04 mg/liter</td>
</tr>
<tr>
<td>Dichloromethane</td>
<td>0.02 mg/liter</td>
</tr>
<tr>
<td>1,4-Dioxane</td>
<td>0.04 mg/liter</td>
</tr>
<tr>
<td>Fluoride</td>
<td>2 mg/liter</td>
</tr>
<tr>
<td>Formaldehyde</td>
<td>0.08 mg/liter</td>
</tr>
<tr>
<td>Lead</td>
<td>0.05 mg/liter</td>
</tr>
<tr>
<td>Manganese</td>
<td>0.4 mg/liter</td>
</tr>
<tr>
<td>Mercury</td>
<td>0.0005 mg/liter</td>
</tr>
<tr>
<td>Nitrate and Nitrite</td>
<td>10 mg/liter</td>
</tr>
<tr>
<td>Nitrite nitrogen</td>
<td>0.04 mg/liter</td>
</tr>
<tr>
<td>Organic substance (in terms of total organic carbon)</td>
<td>12 mg/liter</td>
</tr>
<tr>
<td>Selenium</td>
<td>0.01 mg/liter</td>
</tr>
<tr>
<td>Tetrachloroethylene</td>
<td>0.4 mg/liter</td>
</tr>
<tr>
<td>Toluene</td>
<td>0.1 mg/liter</td>
</tr>
<tr>
<td>Total trihalomethanes</td>
<td>0.004 mg/liter</td>
</tr>
<tr>
<td>Trichloroethylene</td>
<td>5 mg/liter</td>
</tr>
<tr>
<td>Color</td>
<td>5 degrees</td>
</tr>
<tr>
<td>Odor</td>
<td>normal</td>
</tr>
<tr>
<td>Taste</td>
<td>normal</td>
</tr>
<tr>
<td>Turbidity</td>
<td>2 degrees</td>
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## B. Standards for non-sterile mineral waters

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<tr>
<td>Manganese</td>
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</tr>
<tr>
<td>Mercury</td>
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</tr>
<tr>
<td>Nitrate and Nitrite</td>
<td>10 mg/liter</td>
</tr>
<tr>
<td>Nitrite nitrogen</td>
<td>0.04 mg/liter</td>
</tr>
<tr>
<td>Selenium</td>
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<tr>
<td>Total trihalomethanes</td>
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<tr>
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<tr>
<td>Color</td>
<td>5 degrees</td>
</tr>
<tr>
<td>Odor</td>
<td>normal</td>
</tr>
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<td>Taste</td>
<td>normal</td>
</tr>
<tr>
<td>Turbidity</td>
<td>2 degrees</td>
</tr>
</tbody>
</table>
Confirm Legal Compliance regarding Food Additives

Japan has a Positive List System for food additives, which means a food additive is not permitted at all unless MHLW has specifically approved it.

Food additives, according to the Japanese definition, include vitamins, minerals, amino acids, flavors, colors and post-harvest agrochemicals (e.g. anti-mold agents for produce).

For some food additives, MHLW defines allowable standards, including accepted usages, target food products and tolerance levels.

The most common reasons for US processed foods to be found ineligible for import are inclusion of unapproved additives, or having additives that exceed allowable standards.

Steps to Take:
- 2-2-1 Confirm that all food additives contained in your product are listed in one of the MHLW’s lists of authorized additives. (See column on the right)
- 2-2-2 Confirm that all food additives contained in your product meet allowable standards. For such ingredients, add a note in your Ingredient List explaining that this ingredient meets the FSA standards.

What if some additives contained in your product are not listed or do not meet the standards for use?
- Consider reformulation to avoid using non-listed food additives.
- Contact the ATO Tokyo for further help if needed.

MHLW’s lists of authorized additives by category:

1) Designated additives (post 1995)
   - Designated by MHLW based on Article 10 of FSA.
   - The list (455 in total as of Jul 3, 2018) is here: http://www.ffcr.or.jp/zaidan/FFCRHOME.nsf/pages/list-desin.add-x
   - Standards for use are here: http://www.ffcr.or.jp/zaidan/FFCRHOME.nsf/pages/stanrd.use

2) Existing food additives
   - Additives that had already had a long history of use for human consumption in Japan at the time of the FSA revision in 1995.
   - The list (365 in total) is here: http://www.ffcr.or.jp/zaidan/FFCRHOME.nsf/pages/list-ext.add
   - Standards for use are here: http://www.ffcr.or.jp/zaidan/FFCRHOME.nsf/pages/stanrd.use

3) Natural flavoring agents
   - Natural agents derived from animals/plants and used as flavoring. No designated standards for use, if used as flavoring.
   - The list (612 in total) is here: http://www.ffcr.or.jp/zaidan/FFCRHOME.nsf/pages/list-nat.flavors

4) Ordinary foods used as food additives
   - The list of foods (e.g. strawberry juice, agar) which can be used as additives. No designated standards for use
   - The list (abt. 100 in total) is here: http://www.ffcr.or.jp/zaidan/FFCRHOME.nsf/pages/list-general.provd.add
Confirm Legal Compliance and Risk regarding Contamination by Harmful Substances

Contamination by naturally harmful substances (mycotoxins, cyanide, shellfish toxins, etc.), and pathogens can also prevent the importation of US food products.

Article 6 of the FSA states that foods involving risk to human health cannot be sold; however, each controlled substance and its standards are regulated by different ministerial notifications. There is no publicly available list of all these substances, so it is recommended that manufacturers consult with Quarantine Stations in advance if there is any question of a harmful substance being detected in a food product.

In particular, be aware of the substances which are targets of MHLW’s Imported Foods Annual Monitoring Plan (See Step 8), although other substances could be an issue as well. The right-hand column lists substances specifically mentioned in past MHLW Monitoring Plans, as well as others that Quarantine Stations have warned about.

Mycotoxins, pathogenic microorganisms or decomposition/deterioration can develop during shipping.

Steps to Take:
- 2-3 Talk with your importer about contamination risk planning if your product could contain any of these harmful substances

Harmful substances by category:

1) Naturally harmful products
   - Food containing toxic substances shall NOT be sold in Japan.
     - mycotoxins (aflatoxin, less than 10μg/kg (cereals, nuts, spices, etc.); patulin (apple juice) etc.)
     - toxic fish
     - shellfish toxins
     - cyanide (bean, cassava, bitter almond, etc.)
     - mushroom toxins
     - Lupine beans (processed food), etc.

2) Pathogenic microorganisms
   - Food containing pathogenic microorganisms shall NOT be sold in Japan.
     - E. coli O26, O103, O111, O157 (meat, cheese, vegetable, fruit)
     - Listeria (meat, cheese, dairy products, frozen vegetable & fruit)
     - Norovirus (shellfish)
     - Hepatitis A virus (shellfish, fresh & frozen fruit)
     - Salmonella (meat, cheese, ice cream, fresh and frozen seafood, egg, frozen food, spice, nuts)
     - Vibrio cholerae (seafood)
     - Shigella (seafood, frozen food), etc.

3) Other harmful products
   - Food containing the following substances shall NOT be sold in Japan.
     - Mercury (fish and shellfish) Can not exceed these standards: total mercury 0.4ppm; methyl mercury 0.3ppm
     - PCB (fish, shellfish, meat, etc.) Can not exceed these standards: Deep-sea seafood: 0.5ppm, Other seafood: 3 ppm, Dairy products: 1ppm, Meat: 0.5ppm, etc.
     - Methanol (distilled spirit, wine): 1 ppm

4) Decomposed or deteriorated foods/ingredients
2-4 Confirm Legal Compliance regarding Manufacturing Process and Packaging

Irradiation

Irradiation is generally prohibited for foods sold in Japan. In some cases, products that meet US standards for irradiation have been rejected in Japan.

Steps to Take:

- **2-5-1** Confirm that your manufacturing process does not use irradiation, except to prevent potato germination.

Food packaging

The revision of The Food Sanitation Act in June 2018 introduced a positive list system for materials allowed for food packaging. This means only packaging materials whose safety has been assessed by MHLW, and which MHLW has designated for use, will be permitted in the Japanese market. MHLW intends to implement this new system in FY 2020.

Steps to Take:

- **2-5-2** Confirm that your packaging material meets the packaging standards.

Wood pallets

Note that wood pallets must be fumigated and be certified by the American Lumber Standard Committee (ALSC) and the National Wooden Pallet and Container Association (NWPCA). The International Plant Protection Convention (IPPC)'s International Standards for Phytosanitary Measures Guidelines for Regulating Wood Packaging Material in International Trade (ISPM 15) regulates this protocol.

Steps to Take:

- **2-5-3** If you use wood pallets, confirm that the wood pallets are all fumigated and have an ISPM 15 treatment certification stamp.

Standards of packaging materials:

- The current packaging standards for synthetic resins, metal cans, rubber, glass, ceramic and enamel as of Feb 2019 are found here: https://www.ffcr.or.jp/en/kigu/index.html

IPPC standard:

- For more details, refer to the instruction at National Wooden Pallet & Container Association https://www.palletcentral.com/page/ISPM_15
Obtain Prior Consultation at Quarantine Stations

The importer should consult with the Quarantine Station that oversees the expected port of entry to confirm compliance with Japanese food safety regulations, as well as to obtain information related to inspections procedures for import clearance. **This step is optional, but highly recommended.**

Prior Consultation is offered only to importers. The inquiry can be made in English, but the Quarantine Station answers only in Japanese.

**Step to take:**
- 2-6 Confirm that your importer has undertaken Prior Consultation at the Quarantine Station for the expected port of entry for your product.

**Who initiates?**
- Importer. The importer may engage a customs broker for this process.

**What information must be submitted?**
- Inquiry form by FAX, including
  - Product name, manufacturer’s product code number
  - Information on the manufacturer and the factory
  - Description of the packaging
  - Ingredient List, including detailed list of food additives (chemical names, share in weight or content in ppm, etc.)
  - Manufacturing Process Flowchart

**Timeframe / Cost**
- The Quarantine Station will normally reply within one week of submission of the inquiry.
- No charge.

**Contact Information for Prior Consultation**
- The key contact point is the Quarantine Station that has jurisdiction over the port/airport through which the importer is planning to import the product.
- Contacts for the consultation service division of 11 Quarantine Stations located at major ports/airports under MHLW: https://www.mhlw.go.jp/topics/yunyu/soudan/ (Japanese)
- The list of all 111 offices of Quarantine Stations under MHLW: https://www.mhlw.go.jp/english/policy/health-medical/health/dli/contact_list_jgs.pdf (English)
- The Tokyo Quarantine Station has instructions on its Prior Consultation process: https://www.forth.go.jp/keneki/tokyo/kanshi_hp/a013.html (Japanese)
Check your product’s tariff classification in the most recent Japanese Tariff Schedule and confirm the tariff rate applied on your products. The most recent Tariff Schedule is here: [http://www.customs.go.jp/english/tariff/index.htm](http://www.customs.go.jp/english/tariff/index.htm).

In order to expedite the customs clearance process, as well as to confirm the duties imposed on your product, your importer may get an Advance Ruling from the customs office that confirms the classification of your product.

**Steps to Take:**
- 3-1 Check tariff classification and confirm the customs duty imposed on your products.
- 3-2 Confirm that the importer has received an Advance Ruling on the classification of your product from a Customs office in advance, especially for processed products.

**Whose responsibility is this?**
The importer is responsible, but the manufacturer/exporter should be familiar with the process.

**Timeframe / Cost:**
- No fees required for Advance Ruling.
- Customs will reply within 30 days of submission of the application.
- The response from customs is valid for three years from the date of issuance.

**Best Practices**
- Check the tariff classification carefully because the Japanese classification can be different from the US classification.
- The product classification, particularly for processed products, can differ depending on the ratio of ingredients. Getting an Advance Ruling is especially useful for processed products to avoid spending time at the port of entry trying to confirm the product category.
- Tariffs for competing suppliers can also be checked.

**Common Concerns**
- Importers may require the ratios of ingredients in order to obtain Advance Ruling.
  For further information, contact ATO Tokyo
  Email: atotokyo@fas.usda.gov

**Contact Information for Advance Ruling**
- What information must be submitted?
  - Inquiry form (C-1000, Japanese), including:
    - Ingredient List with ratios indicated for each ingredient,
    - Manufacturing Process Flowchart
    - Packaging details, etc.
  - Documents to show the business relationship between the importer and the supplier (sales contract, etc.)

### Tariff Schedule (as of February 1, 2019)

<table>
<thead>
<tr>
<th>HS Code</th>
<th>Description</th>
<th>Tariff</th>
</tr>
</thead>
<tbody>
<tr>
<td>220110000</td>
<td>Mineral waters and aerated waters</td>
<td>3%</td>
</tr>
</tbody>
</table>
Create a Product Label


Generally, a product label is prepared by the importer with information from the exporter/manufacturer. However, the manufacturer will, at times, create the design if they want to print directly on the original packaging.

Product labels can be affixed to products in the US or in Japan before commercial distribution. Consult with your importer on how to handle labeling.

The New Food Labeling Act was amended and has been in effect since April 1, 2015. There is a 5-year transition period until March 31, 2020, at which time all labelling must conform to the Act.

Steps to take

- Provide the importer with all necessary product information and prepare product label according to the Japanese food labeling regulations. (Details on the following page)

Whose responsibility is this?

Importer

Related law/regulation and responsible government agency

- [Food Labeling Act, Labeling Standards (general and product-specific) (Japanese only), Consumer Affairs Agency (CAA)]
- [Labeling Guideline for Mineral Waters (Japanese only), Ministry of Agriculture, Forestry and Fisheries.]
- [recycling symbol on packaging]: Act on Promotion of Effective Utilization of Resources, Ministry of Environment (MOE)

Best Practices

- Labeling regulations are varied, are often different from US regulations and change frequently, so consult closely with your importer about the labeling.

Common Concerns

- Only alcoholic beverage product labels are subject to inspection at customs clearance. However, all labels are subject to the ongoing in-market monitoring inspections by prefectural Health Centers. If a Health Center finds that your product label is incorrect, a product recall may be ordered.

Key Contacts

- [ATO Tokyo] E-mail: atotokyo@fas.usda.gov
- Food Labeling Division, Consumer Affairs Agency Consultation service is available (Japanese only): https://www.caa.go.jp/policies/policy/food_labeling/information/contact/
A food product label should include:

a. **Name of the product**
b. **Ingredients**, other than additives, in descending order in weight.
c. **Food additives**, in descending order of weight, and on a separate line from other ingredients
d. **Net weight**, in metric units only
e. **Shelf life** (Best-before date or use-by date)
f. **Storage instructions**
g. **Country of origin**, of the finished product
h. **Info of the importer**, name and address
i. **Allergen information**
j. **Nutrition contents**
k. **Recycling symbol**

**Key Issues to be considered:**

e. **Shelf life:**
   - The shelf life should be shown in one of the following two ways: **best-before date** or **use-by date**. The explanation is found here: [https://www.caa.go.jp/en/policy/food_labeling/pdf/syokuhin_en_013.pdf](https://www.caa.go.jp/en/policy/food_labeling/pdf/syokuhin_en_013.pdf)
   - Most wholesalers/retailers require that at least half the shelf-life indicated on the label remains when they receive an imported product. Furthermore, most will not accept products whose expiration date is earlier than expiration date of the shipment they previously received.

i. **Allergen information**
   - Notify the importer about the possibility of contamination by any of the seven allergens whose labeling is mandatory: shrimp, crab, wheat, buckwheat, egg, dairy products, and peanut.

j. **Nutrition contents:**
   - Notify the importer about 1) calories (kilocalories); 2) protein (grams); 3) fat (grams); 4) carbohydrate (grams); and 5) sodium (salt equivalent grams). The size of one unit of food can be decided by the labeler, but must be specified (e.g., 100 g, 100 ml.). From 2020, nutritional labeling will be mandatory for these 5 elements.
   - The U.S. nutritional fact panel is not acceptable, and labels must use the Japanese format.

k. **Recycling symbol:**
   - Notify the importer about the packaging materials used. The importer is required to cover all costs associated with recycling of the packaging.
   - The recycling symbol (aluminum, steel, paper, plastic and PET) must be printed on the packaging.

**Mineral water specific standards to be considered (MAFF Labeling Guideline for Mineral Waters):**

Four terms defined by the guidelines:
- Natural Water (Obtained from single groundwater source and no physical/chemical treatment other than sedimentation, filtration or neat sterilization)
- Natural Mineral Water (Natural Water and it is obtained from mineralized ground water)
- Mineral Water (It uses Natural Mineral Water as raw material, and is physically/chemically treated or mixed with waters from several groundwater sources.)
- Drinkable Water or Bottled Water (Any other than the above)

Examples of items prohibited to be shown on the label.
- Terms that indicate or imply medicinal efficacy/effects
- “Natural” and similar words for products other than Natural Water and Natural Mineral Water
- Any other words, pictures, photos, etc., which could mislead consumers.
Sample of a Product Label

**Water**

Name of product: Natural mineral water  
Ingredients: Water (mineral water)  
Net weight: 500ml  
Best-before date: Shown on the top of the bottle  
Storage instruction: Avoid direct sunshine and high temperature.  
Country of origin: United States  
Importer: Meros Trading 1-19-3, Kanda Awajicho, Chiyoda-ku, Tokyo  

- Drink as soon as possible after opening.  
- If there are any problems with the quality, please contact us. We will send a replacement and cover the shipping charges. Contact phone no: 03-3526-2075

Recycling symbol: plastic, plastic bottle  
Best before date: Apr 1, 2019

<table>
<thead>
<tr>
<th>Nutrition Information per 100ml</th>
</tr>
</thead>
<tbody>
<tr>
<td>Calories</td>
</tr>
<tr>
<td>Proteins</td>
</tr>
<tr>
<td>Fat</td>
</tr>
<tr>
<td>Carbohydrates</td>
</tr>
<tr>
<td>Sodium</td>
</tr>
<tr>
<td>(Salt equivalent)</td>
</tr>
<tr>
<td>Calcium</td>
</tr>
<tr>
<td>Magnesium</td>
</tr>
<tr>
<td>Potassium</td>
</tr>
</tbody>
</table>

| Hardness | 38 mg/l |
| Vanadium | 5.5 μg/l |

**栄養成分(100mlあたり)**

| 燃焼系 | 0 Kcal |
| 蛋白質 | 0 g |
| リノール酸 | 0 g |
| 炭水化物 | 0 g |
| ナトリウム | 1.13 mg |
| (食塩相当量) | 0.003 g |
| カルシウム | 0.64 mg |
| マグネシウム | 0.54 mg |
| カリウム | 0.18 mg |
| 硬度 | 38 mg/l |
| バナジウム | 5.5 μg/l |

| ウォーター |  |  |  |  |  |  |
|名称 | ナチュラルミネラルウォーター |
|原材料名 | 水(鉱水) |
|内容量 | 500ml |
|賞味期限 | ボトル上部に記載 |
|保存方法 | 直射日光・高温を避けて保存してください。 |
|原産国名 | アメリカ |
|輸入者 | 東京都千代田区神田淡路町1-19-3 株式会社メロス貿易 |

・開封後はお早めにお召し上がりください。
・万一製品に異常がありましたら、ご一報ください。代品と郵送料をお送りいたします。
お問合せ先：03-3526-2075

賞味期限 2019年4月1日
5 Register

Trademarks and other Intellectual Property Rights

To protect your trademarks in the Japanese market, you or your importer may want to register your trademarks. You may also consider using the Madrid System to register a trademark internationally. Manufacturers may want to design logos, brand names or distinctive packaging specifically for the Japanese market and therefore the trademarks that you register for the Japanese market may differ from the trademarks you have registered for the products sold in US.

Existing trademark registrations in Japan can be looked up here:
https://www3.j-platpat.inpit.go.jp/cgi-bin/ET/TM_AREA_E.cgi?1551688801394

Steps to take
- 5-1 Confirm that the name you want to trademark is not already registered in Japan.
- 5-2 Apply for trademarks and other intellectual property rights in Japan with the Japan Patent Office (JPO).

Whose responsibility is this?
Manufacturer / Exporter / Importer, depending on the situation

Application Information
- Refer to the Japan Patent Office (JPO)’s ‘How to apply?’ https://www.jpo.go.jp/english/faqs/apply.html
- Sample form is available here. https://www.jpo.go.jp/english/faqs/forms.html

Timeframe / Cost
- It normally takes around 9 months for trademark registration. (For fast track, 2.7 months, if certain conditions are met.)
- For a trademark, JPO’s application charge is JPY 3,400 + JPY 8,600/per classification. It may be necessary to consider additional patent attorney fees as well.

Government agency & law
- Japan Patent Office (JPO)
- Trademark Act

Best Practices
- Since trademark registration takes time, starting the process as early as possible is recommended.
- Consult with your importer. Your importer may be willing to help register the trademarks of your product/brand, for example, if they have exclusive import rights to the product.
- If your company does not have a representative office in Japan, you will need to appoint a Patent Administrator located in Japan.
- Be sure to check the name you want to trademark both in English and in Japanese (katakana). There are cases of US companies finding that there is already an existing trademark on the name they want to register.

Key Contacts
- International Affairs Division, General Affairs Department Japan Patent Office Address: 3-4-3 Kasumigaseki, Chiyoda-ku Tokyo 100-8915, Japan Fax: (011-81-3) 3581-0762 Email: PA0842@jpo.go.jp Website: https://www.jpo.go.jp/english/faqs/apply.html
- Japan Patent Attorney Association Tel: (011-81-3) 3581-1211 E-mail: master@jpaa.or.jp Website: https://www.jpaa.or.jp/old/?cat=546 The JPAA can be helpful in finding a representative for you in Japan.
B. Embarkation

The following are steps to be taken upon embarkation.
B. Embarkation

Checklist

- 6. Obtain a Certificate of Analysis

- 7. Clear export customs
Obtain a Certificate of Analysis

A Certificate of Analysis is a document that certifies the results of the required laboratory testing.

In order to be exempted from food safety inspections by the Quarantine Station upon arrival and to shorten the time required for import clearance, it is possible to get a Certificate of Analysis from a MHLW-certified laboratory in the US.

If you do wish to obtain a Certificate of Analysis in advance, it is necessary to confirm what laboratory tests will be required with the Quarantine Station. Advance laboratory testing could target:

- Product-specific Standards (Refer to Step 2-1)
- Additives which have maximum usage limits

Step to take:

☐ 6-1 If the importer requests it, obtain a Certificate of Analysis from a MHLW-registered lab in the US. This process is optional.

Whose responsibility is this?

Manufacturer / exporter, upon request from the importer

Timeframe / Cost

- Check with the laboratory you have chosen

Key Contacts

- ATO Tokyo
  E-mail: atotokyo@fas.usda.gov

Where to obtain a Certificate of Analysis?

- US laboratories registered with MHLW.
- The list is found here: [https://www.mhlw.go.jp/topics/yunyu/5/dl/a3.pdf](https://www.mhlw.go.jp/topics/yunyu/5/dl/a3.pdf)
Clear
Export Customs

Electronic Export Information (EEI) filing is common practice for export control documents. It is required for shipments above US$2,500 in value and for shipments of products which require an export license. It should be filed electronically through the Automated Export System (AES).

After embarkation, send the documents required for Japanese import clearance: Commercial Invoice, Packing List, Bill of Lading (B/L) or Airway Bill, as well as any sanitary/phytosanitary certificates required. You may need to confirm with the importer (and with the customs broker) about the format and content of those documents in advance.

Steps to take

- Prepare the following documents:
  - Commercial Invoice
  - Packing List
  - Shipping Instructions (These are instructions for shipping prepared by the exporter and provided to the shipping company.)

- Declare export through EEI filing with the above documents, proceed through export customs clearance, and receive a B/L after loading.

- Send the documents for import clearance to the importer.
  - Commercial Invoice
  - Packing List
  - B/L or Airway Bill

Whose responsibility is this?

Manufacturer / exporter. The export clearance procedures often are consigned to a customs broker.

US export customs clearance instructions:

Further instructions can be found in:

- Export Education, The International Trade Administration U.S. Department of Commerce
  https://www.export.gov/export-education

- Basic Importing and Exporting
  U.S. Customs and Border Protection
  https://www.cbp.gov/trade/basic-import-export

List of documents to be sent to the importer

- **Commercial Invoice:**
  This is an invoice for the goods from the manufacturer/exporter to the importer. The invoice will be used by both US and Japan customs to determine the value of goods. It should include:
  - Information about the exporter (seller) and the importer (buyer)
  - descriptions of goods
  - quantity and unit price
  - payment information
  - mode of transport and its details
  - country of origin

- **Packing List:**
  This gives detailed information about the shipment, including:
  - information about the exporters and importers
  - invoice number
  - date of shipment
  - mode of transport and its details
  - the type of packaging
  - the quantity of packages
  - total net and gross weight (in kilograms)
  - total dimensions, etc.

- **Bill of Lading (B/L) or Airway Bill:**
  This is a contract between the exporter (owner of the goods) and the shipping company (carrier), which will be prepared based on the Shipping Instructions, and will be issued by the shipping company after loading. B/L is for sea freight and Airway Bill is for air cargo. The importer usually needs the original document as proof of ownership of the goods.
C. Import Clearance

The following steps must be completed before entering Japan
C. Import Clearance

Checklist

- 8. Clear food safety quarantine procedures
- 9. Clear import customs

After Import Clearance

Food safety issues faced after Import Clearance
Clear

Food Safety Quarantine Procedures

Import clearance starts with clearing food safety inspections at the Quarantine Station. This step checks legal compliance with food standards (See Step 2).

Steps to take:
- 8-1 Submit Notification for Importation of Foods to the Quarantine Station with:
  - Ingredient List and Manufacturing Process Flowchart
  - Any other required documents by Quarantine Station
  The application can be submitted electronically through Nippon Automated Cargo and Port Consolidated System (NACCS) or by paper copy. Applications can be submitted as early as 7 days prior to the scheduled arrival date.
- 8-2 Undergo document examination and on-the-spot examination by the quarantine officials.
- 8-3 Undergo Food Safety Inspection, if required.
  There are three possible types of inspection: (A) Self-inspection, (B) Ordered inspection, and (C) Monitoring inspection. These three inspections are discussed in the next slides.
  Most first-time imports require (A) Self-inspection.
- 8-4 Upon passing all food safety inspections, receive a Certificate of Notification for Importation of Foods.

Whose responsibility is this?
Importer. The entire import clearance process is often consigned to a customs broker.

Timeframe / Cost
- The import notification itself is free of charge. The customs broker will usually charge 2000-5000 JPY for submitting the notification.
- If the product is subjected to (A) Self-inspection or (B) Ordered inspection, the inspection costs must be covered by the importer. The inspection costs for (C) Monitoring Inspections are covered by the Quarantine Station.
- Document examination normally takes a few hours. If inspection is required, it normally takes up to a week.

Responsible government agency and relevant law/regulation
- Quarantine Stations, Ministry of Health, Labour, and Welfare (MHLW)
- The Food Sanitation Act (FSA), Specifications and Standards for Foods, Food Additives, etc.

Best Practices
- Exporters often start with a small test shipment in order to clear the food safety inspections required for first-time exports. In general, these test results will be valid for one year.
- A single food safety violation can impact other shipments of the same product from other US exporters. Therefore, careful preparation for food safety inspections is critical.

Common Concerns
- Insufficient information or documentation can cause significant delays at the Quarantine Station. If your food safety clearance process takes more than one week, contact ATO Tokyo for consultation.

Rejection Rates at Sanitary Inspection
- The rate of US food imports subjected to one of the three food safety inspection types was 8.0% in 2016 and 10.1% in 2017.
- The rate of rejected cases among inspected products was 0.5% in 2016 and 0.7% in 2017.

Key Contacts
- ATO Tokyo
  E-mail: atotokyo@fas.usda.gov
- Contacts for the 111 Quarantine Station offices
Explanation of Food Safety Inspection Types

(A) Self Inspection

**Self Inspection** refers to food safety testing arranged by the Importer with a MHLW-registered inspection laboratory.

Legally, Self Inspection is a ‘voluntary action’ by the importer. It is based on Article 3 of the Food Sanitation Act (FSA) which states that the food business operator, including importer, shall take responsibility to ensure food safety, and for that purpose, shall conduct voluntary inspections of food for sale.

Although technically voluntary, in practice, Self Inspection is mandatory once it is requested by the Quarantine Station. If the importer does not follow the Quarantine Station’s guidance on testing targets and methods at this stage, the Quarantine Station can – and likely will – reject the shipment.

After testing, the Importer obtains a **Certificate of Analysis** (a report of the test results) from the laboratory and provides this to the Quarantine Station.

Self inspection is **usually required when a product is imported to Japan for the first time**.

In order to minimize the risk of rejection at the port of entry and to shorten the time for import clearance, it is possible to get a Certificate of Analysis from a MHLW-certified laboratory in the US (e.g., agrochemical residue test for fresh produce and food additive test for wine). (See Step 6) Contact ATO Tokyo for further information.

**Who initiates?**
The **importer** should consign the inspection to a MHLW-registered inspection laboratory.

**Target items to be inspected**
The Quarantine Station specifies the items to be tested after the document examination and conducts an on-the-spot examination. In general, the items to be tested include:

- **Product specifics**, like bacteria count, for food categories which have product-specific standards such as soft drinks and frozen food
- **Food additives**: artificial coloring, preservatives, additives which have maximum tolerance levels, and additives which have had issues in the past;
- **Harmful products**, like toxic mold, pathogenic bacteria, methanol
- **Agrochemical residue** (mainly for products which have had issues in the past)

**Sampling size**
Around 300-1,000 grams; the laboratory will specify the exact amount depending on the product.

**Timeframe / Cost**
The importer should cover the cost for Self Inspection. (Refer to fees on the right.) Normally, the registered laboratory visits the warehouse for sampling and sends the Certificate of Analysis within a **week or less** after getting the samples.

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### Term of validity of the Certificate of Analysis
- The Certificate of Analysis is normally valid for **one year**. Once the Certificate of Analysis expires, Self Inspection must be conducted again and a new Certificate of Analysis will be required. If trouble has occurred with previous shipments, the Quarantine Station may ask the importer to conduct Self Inspection again, even if the importer has a valid Certificate.

### Some exceptions to the Certificate of Analysis term of validity:
- There are some test items which are examined every time, like bacteria count, toxic mold, etc.
- In some cases, Certificate of Analysis test results regarding additives will be accepted for more than a year, if the importer submits documents to the Quarantine Station which indicate that the food product is manufactured with the same ingredients, the same manufacturing process, and at the same factory as the product whose additives were previously tested.

### Contacts of MHLW-registered laboratories
A list of the registered laboratories is here (Japanese):

### Approximate Inspection Fees
- Food additives: 6,000-20,000 JPY per target item
- Bacteria: 3,500-25,000 JPY per target bacteria
- Agrochemical residue: 10,000-30,000 JPY per target chemical
8-3 Explanation of Food Safety Inspection Types

(B) Ordered Inspection

For some products from certain exporters/countries which have had issues in the past, the Quarantine Station will order the importer to conduct inspection on all shipments. This is called Ordered Inspection.

The target products/exporters/countries are shown in the annual Ordered Inspection plan, which is explained briefly in MHLW’s Imported Foods Annual Monitoring Plan (English) and in more detail in the Notice of the Implementation of Ordered Inspection (Japanese only): https://www.mhlw.go.jp/stf/seisakunitsuite/bunya/kenkou_iryou/shokuhin/yunyu_kanshi/kanshi/index.html

MHLW may add more target products or countries if/when any serious issues are detected from more than one supplier from a particular country.

Once the product is targeted for Ordered Inspection, it will require 2 years of non-detection (or 1 year and at least 300 inspections without detection) to be exempted from further Ordered Inspection.

Who is responsible?
The importer should consign the inspection to a MHLW-registered inspection laboratory.

Target items to be inspected and testing/sampling method
The Quarantine Station specifies the items to be inspected, as well as the testing and sampling method.

Timeframe / Cost
The importer should cover the cost for ordered inspection. (For the cost of inspection, refer to the previous page.)

Normally, the registered laboratory visits the warehouse for sampling and sends the Certificate of Analysis within a week or less after receiving the sample.
Explanation of Food Safety Inspection Types

(C) Monitoring Inspection

**Monitoring Inspection** occurs when the Quarantine Station randomly selects shipments and conducts their own testing for the purpose of overall monitoring of the food safety of imported products.

The target products/countries are shown in the annual ordered inspection plan, which is explained briefly in [MHLW’s Imported Foods Annual Monitoring Plan (English)](https://www.mhlw.go.jp/stf/seisakunitsuite/bunya/kenkou_iryou/shokuhin/yunyu_kanshi/kanshi/index.html), and in more detail in the [Monitoring Plan for Imported Foods and Other Related Products](https://www.mhlw.go.jp/stf/seisakunitsuite/bunya/kenkou_iryou/shokuhin/yunyu_kanshi/kanshi/index.html) (Japanese only) which can be found here:

MHLW may increase the frequency of monitoring, as well as add more targeted test items, products or countries if/when any serious issues are detected.

**Who is responsible?**
The Quarantine Station conducts the inspection.

**Target items to be inspected and testing/sampling method**
The target items for inspection and the testing/sampling method are specified in the Monitoring Plan.

**Timeframe / Cost**
The Quarantine Station will cover the inspection cost.

Normally, it will take a week or less to get the results of the monitoring inspection.

You can clear customs and distribute the products to the market even before getting the results of the Monitoring Inspection. However, it is recommended that the importer hold the products in a bonded area until the results are received, in case some issue is detected. If an issue is detected, the Quarantine Station will order a recall. The importer normally is expected to cover the cost of storage during the inspection.

The Target Items for Monitoring Inspection in 2018, based on the Monitoring Plan for Imported Foods and Other Related Products of FY2018 are shown here.

https://www.mhlw.go.jp/stf/seisakunitsuite/bunya/000201769.html

General targets:
- Antimicrobial substances
- Agrochemical residues
- Food additives
- Pathogenic microorganisms
- Toxic mold
- Genetically Engineered food
- Irradiation
Finally, clear import customs and pay applicable import taxes (See Step 3) at the **Customs office**.

**Steps to take:**
- 9-1 Submit Import Declaration to Customs:
  The application can be submitted electronically through Nippon Automated Cargo and Port Consolidated System (NACCS) or by paper copy.
  The application can be submitted after disembarkation or up to 2 weeks prior to scheduled arrival of cargo.
- 9-2 Pass document examination
- 9-3 Pass on-the-spot **Customs Inspections** (See the right column), if required
- 9-4 Pay the import tax and consumption tax
- 9-5 Receive an **Import Permit**

**Whose responsibility is this?**
**Importer.** The entire import clearance process is often consigned to a customs broker.

**Timeframe / Cost**
If the product is not subject to inspection, customs clearance only takes a couple hours.
Product inspection can take up to half a day.
Customs will not charge for customs clearance procedures.
The customs broker will charge from about JPY 3000 to 10,000 for customs clearance procedures, and will add other extra costs if the product becomes subject to inspection.

**Responsible government agency and relevant law/regulation**
- **Japan Customs**
- **Customs Act** (Japanese only)

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**Customs Inspection**

- **What will be inspected?**
  - Are there any prohibited item such as drugs, guns, counterfeits, etc.?
  - Are the Inspection Certificate and the Certificate of Import Notification of Foods in order, if they are required?
  - Are there indications of misrepresentation or misleading the place of origin?
  - Has a proper tax filing been declared?

- **Inspection method**
  Major inspection methods include:
  - [For drugs, guns, etc] X-ray inspection
  - [For counterfeits] Visual confirmation

- **Cost**
  Inspection is free of charge, but the importer needs to cover transportation costs to the inspection site.

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**Key Contacts**

- Contact points of the 9 regional Customs offices (English): [http://www.customs.go.jp/question_e.htm](http://www.customs.go.jp/question_e.htm)
Import Clearance Flow

**Summary**

**Arrival and unloading at the port/airport**

1. Submit Notification for Importation of Foods to the Quarantine Station
2. Undergo document examination and on-the-spot examination
   - If no food safety inspection is required
     - 8-3 Undergo Food Safety Inspection
     - Pass
   - If food safety inspection is required
     - 8-3 Undergo Food Safety Inspection
     - If non-compliance is determined
       - Rejected
     - If non-compliance is determined
6. Receive a Certificate of Import Notification of Foods
   - Rejected
7. Submit Import Declaration to Customs
8. Pass document examination
   - If no customs inspection is required
     - 9-3 Pass Customs Inspection
     - Pass
   - If customs inspection is required
     - 9-3 Pass Customs Inspection
     - If non-compliance is determined
6. Declare the duty and consumption tax
   - Rejected
9. Import Permit Granted

**Average duration**

- From arrival to unloading into bonded storage:
  - 40 hrs (port)
  - 3.5 hrs (airport)

- From bonded storage to import declaration:
  - 44 hrs (port)
  - 43 hrs (airport)

- Document examination at Quarantine Station takes few hours. Once food safety inspection is required, it could take up to one week.

- For customs clearance:
  - 3 hrs (port)
  - 0.5 hrs (airport)
Food Safety

Issues Faced After Import Clearance

Even after imported food products pass customs and enter the Japan market, there is ongoing food safety monitoring of imported food products. Importers remain responsible for the food safety of imported products as long as the products are circulating. This includes any costs or damages related to product recalls or consumer health complaints.

- **Voluntary Recall**
  The importer might recall a product voluntarily, if they themselves foresee any compliance issues.

  In Tokyo, voluntary recalls must be reported to the local government. Applicable cases can be found here (Japanese only): [http://www.fukushihoken.metro.tokyo.jp/shokuin/jisyukaisyuu/jyouhou.html](http://www.fukushihoken.metro.tokyo.jp/shokuin/jisyukaisyuu/jyouhou.html)

  One example is a recall of chocolate bars with a milk contamination risk that was not mentioned on the label.

- **Food Safety Inspection by Prefectural Health Centers**
  The Food Sanitation Act requires each prefecture to have a plan for monitoring food safety in accordance with national guidelines. Thus, each prefecture monitors the safety of food products in the market and provides guidance to importers, wholesalers, and retailers. Prefectural Health Centers are in charge of this monitoring.

  The monitoring includes imported food product sampling (checking for agrochemical residue, contamination by genetically engineered ingredients, irradiation), on-site inspection of importers’ food safety assurance systems, monitoring of food labeling, etc.

  If a violation is detected, prefectures may order a recall.

  For example, the Tokyo government reports the results of its inspections and violations here: [http://www.fukushihoken.metro.tokyo.jp/shokuin/ihan/nendo_index.html](http://www.fukushihoken.metro.tokyo.jp/shokuin/ihan/nendo_index.html)

- **Financial Liability for Recalls and Food Safety Risk**
  Importers usually purchase various forms of insurance to reduce the financial risk from recalls and consumer complaints related to imported food products. This includes product liability insurance (to cover the risk of illness or accidents incurred by end users) and recall insurance.

  Financial liability for recalls or other damages have been issues of dispute between Japanese importers and US exporters/manufacturers.

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**Best Practices:**

- It is best to discuss in-market food safety risk planning with importers in advance and confirm that your importer is aware of all insurance needed.
Contacts
General Help Desks

Need help? Contact ATO Tokyo

Email: atotokyo@fas.usda.gov

Agricultural Trade Office (ATO), Tokyo
Embassy of the United States of America, Tokyo, Japan
E-mail: atotokyo@fas.usda.gov
Tel: (011-81-3) 3224-5115
(Mon-Fri 8:30 AM – 5:30 PM in Japan time)
Fax: (011-81-3) 3582-6429
Address: Unit 9800, Box 591, DPO AP 96303-0591
Further contact information available at:
Website: http://www.usdajapan.org/
Twitter: @USDAJapan
Facebook: @ato.tokyo

Free consultation service is also available at:

Japan External Trade Organization
Trade & Investment Consulting
Tel (English and Japanese): (011-81-3) 3582-5651
(Mon-Fri 9:00 AM-12:00 PM and 1:00 PM- 5:00 PM in Japan time)
Online Inquiry Form (English):
https://www.jetro.go.jp/form5/pub/add/contact-en
Address: Ark Mori Building, 6F, 1-12-32, Akasaka, Minato-ku, Tokyo

The Manufactured Imports and Investment Promotion Organization (MIPRO)
Tel (English and Japanese): (011-81-3) 3989-5151
(Mon-Fri 10:30 AM-4:30 PM in Japan time)
Online Inquiry Form (Japanese only):
https://krs.bz/mipro/m/advisement_form_web
Address: World Importmart Building, 6F, 3-1-3, Higashi Ikebukuro, Toshima-ku, Tokyo
Contacts of
Competent Authorities in Japan

Ministry of Health, Labour, and Welfare (MHLW)
Address: 1-2-2 Kasumigaseki, Chiyoda-ku, Tokyo 100-8916, Japan
Website: https://www.mhlw.go.jp/english/
Email: www-admin@mhlw.go.jp

Food safety standards:
Standards and Evaluation Division
Policy Planning Division for Environmental Health and Food Safety,
Pharmaceutical Safety and Environmental Health Bureau
Tel: (011-81-3) 3595-2341

Imported food safety monitoring:
Office of Quarantine Station Administration,
Policy Planning Division for Environmental Health and Food Safety,
Pharmaceutical Safety and Environmental Health Bureau
Web: https://www.mhlw.go.jp/english/topics/importedfoods/index.html
Tel: (011-81-3) 3595-2333 Fax: (011-81-3) 3591-8029

Quarantine Stations:
Contacts of 11 Quarantine Stations under MHLW at ports/airports:
https://www.mhlw.go.jp/general/sosiki/sisetu/ken-eki.html

Ministry of Agriculture, Forestry and Fisheries (MAFF)
Address: 1-2-1, Kasumigaseki, Chiyoda-ku, Tokyo
Website: http://www.maff.go.jp/e/
Online inquiry form:
https://www.contactus.maff.go.jp/j/form/kanbo/koho/160807.html

Organic JAS Standard
Standards and Conformity Assessment Policy Office,
Food Manufacture Affairs Division, Food Industry Affairs Bureau
Tel: (011-81-3) 6744-7180
http://www.maff.go.jp/e/policies/standard/jas/specific/organic.html

Consumer Affairs Agency (CAA)
Address: Central Common Government Offices No.4, 3-1-1
Kasumigaseki, Chiyoda-ku, Tokyo
Website: https://www.caa.go.jp/en/

Food Labeling
Food Labelling Division
Tel: (011-81-3) 3507-8800
Website: https://www.caa.go.jp/en/policy/food_labeling/

Ministry of Finance (MOF)
Address: 3-1-1 Kasumigaseki, Chiyoda-ku, Tokyo
Website: https://www.mof.go.jp/english/index.htm

Customs
Japan Customs
Website: http://www.customs.go.jp/english/index.htm
Contacts for inquiries: http://www.customs.go.jp/question_e.htm